

# CURRICULUM VITAE

## DR. SANJAYKUMAR MOTIRAM GAIKWAD

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### EDUCATION

Doctor of Philosophy (PhD)	University of Pune, 2004
Master in Personal Management (MPM)	University of Pune, 1999
Master of Commerce (M.Com)	University of Pune, 1994
Bachelor of Commerce (B.Com)	University of Pune, 1991

### PROFESSIONAL EXPERIENCE

Professor DYPIMS	2016 – Till Date
Director Zeal Institute of Management & Computer Application, Pune	2014 – 2016
Principal Padmashree Dr. D. Y. Patil ACS College, Pune	2012 – 2014
Director M.M. College of Business Administration, Pune	2008 – 2012
Director G. H. Rasoni Institute of Management & Research, Pune	2007 – 2008
Professor Allana Institute of Management Sciences, Pune	2004 – 2007
Faculty Member Sinhgad Institute of Management, Pune	2004 – 2007

## **ACHIEVEMENTS:**

- Delivered guest lecturers / training programs at UAE Campus of University of Pune for regular & executive MBA Programmes.
- Recognized & Approved Research Guide in Faculty of Management & Commerce under Symbiosis International University, Tilak Maharashtra Vidyapeeth & S. P. Pune University.
- Recognized & Approved Referee for M. Phil. thesis under Shivaji University, Kolhapur.
- Recognized & Approved Director of affiliated Management Institutes under S.P. Pune University.
- Recognized & Approved Principal of grantable ACS College affiliated to S.P. Pune University.
- Organized & Conducted conferences, seminars & workshops at state, national & international level.
- Organized & Conducted Career Fairs for MBA students to provide quality placements.
- Organized & Conducted Industry-Institute Interface for promoting & developing industry relations.
- Organized & Conducted Alumni Meet for promoting, developing & maintaining relationship between institute & alumni.
- Organized & Conducted NSS Camp of students for Arts, Commerce & Science students
- Member of Board of Studies in Financial Management under S.P. Pune University.
- Worked as Track Chair Person in various national and international conferences for evaluation of research papers presented by participants.

## **OTHER EXPERIENCE:**

- Paper Setter, Examiner, Moderator / Chairman and External Senior Supervisor for University Examinations of various Management Courses under S. P. Pune University.
- Member of flying squad of S. P. Pune University for conducting various examinations.
- Member of Syllabus Drafting and Revision Committee for management programs under S. P. Pune University.
- VC Nominee on various staff selection committees and Local Inquiry Committees of S.P. Pune University.
- Organizing/ Conducting/ Co-coordinating Seminars, Conferences, Workshops, Industrial Study Tours, Training & Development Programs, Career Fair, Industry-Institute MOUs, Guest Lectures, Visiting Lectures and Regular Lectures etc.
- Correspondence Compliances with S. P. Pune University, UGC, DHE, JDHE & DTE, Govt. of Maharashtra & AICTE, New Delhi etc.
- Organizing / conducting various competitive examinations.
- Editor of Research Journals, Students Magazines and other Publications of various Institutes / Colleges.
- Member of advisory committee of various management institutes.

- Member of advisory committees for organizing National and International Seminars & Conferences of various colleges / institutes.

### **PUBLICATIONS:**

- Research Paper on “Estimating Right Value of Business” Published in Impact– 2000, SIOM Publication, Pune.
- Research Case Study on “Global Food Product (I) Ltd.” SIOM Research Journal 2003.
- Research Case Study on “Home Loan finance Boom in India” Published in SIOM Research Journal 2003.
- Research Paper on “Estimating Business Value: A Systematic Approach”, published in AIMS Journal January 2006.
- Research paper on ‘A Critical Study of the Potential for Car Accessories’, Published in AIMS Research Journal – October 2006.
- Research paper on ‘Effects of Globalization on Industrial growth in India with reference to Pune City’- AIMS Research Journal-2008.
- Research paper on “A critical analysis of Emerging trends in Information Technology”- AIMS Research Journal-2009.
- Research paper on “Analytical study on Ethical Business Practices by leading corporate house in India”- AIMS Research Journal-2010.
- Research paper on “A study on Growth rate of Foreign Trade after Liberalization of Indian Economy”- AIMS Research Journal - 2011.
- Research Paper on “Employee Retention: An Innovation in the Field of HRM”, Published in SYMPHONY Z.I.M.C.A.’s Management Journal (ISSN No. 2277-4661)-2012.
- Research Paper on “Financial Inclusion and Reserve Bank of India”, Published in SYMPHONY Z.I.M.C.A.’s Management Journal (2277-4661) – 2013.
- Research Paper on ‘Labour Turnover : its impact on Efficiency and Productivity’-ZIMCA Management Journal 2014.
- Research Paper on “Identifying key enablers of foreign direct investment through interpretive structural modeling” published in Gavesana - Journal of Management (ISSN No. 0975-4547) – 2014.
- Research Paper on “ Performance Budgeting system in Banks : A conceptual Analysis “ Published in Management Guru : Journal of Management Research (ISSN No. 2319-2429) – 2015.
- Research Paper on “Earned Value Management (EVM) Approach In Affordable Housing Construction Industry” Published in Symphony Z.I.M.C.A.'s Management Journal (ISSN No.2277-4461) – 2013.
- Research Paper on “A Study on Relationship and Relevance between Foreign Direct Investments and Manpower Development for Socio-economic Growth in India”, Presented in International Conference on “Management Education: Achieving Global Standard and Recognition” in Malaysia (ISBN No.978-81-926903-0-8)-2014.

- Research Paper on “An Analytical Study on Implementation of Employee Retention Management System and Measuring Its Effectiveness in Hotels of Pune City published in International Journal of Innovative & Futuristic Research (ISSN-2347-1697)- India, Vol-3, Issue-8, April 2016.
- Research Paper Presented at International Conference on Ongoing Research in Management & IT organized by ASM Group of Institutes, Pune (Proceedings Publications-January-2016, Volume-II, ISBN-978-81-924861-9-2).
- Research Paper Presented at International Conference on Balance Score Card: A Decision Making Perspective, and published in ProceedingsJan.2016, ISBN978-81-924861-9-2, VOL. II.
- Research Paper Presented at International Conference on “The Characteristics and the Role of Performance Indicators in the Performance Budget System in Banks”, and published in International Conference Proceedings Feb. 2016, ISSN 2454-5341, VOL.1.
- Two reference books are published on Management subjects.
- Twelve more research papers are published in reputed National / International journals and presented in national and international seminars & conferences.
- Many more research papers have been published in various national and international journals.

#### **TRAINING & CONSULTANCY:**

- Conducted Training and Development Programmes for corporate managers at leading multinational companies in China, Singapore and UAE.
- Research and Consultancy projects conducted in collaboration with Jhangtsu University, China at Shanghai and Singapore.
- Conducted training & development program for the employees of Nitiraj Engineers Pvt. Ltd. on “Developing Communication Skills”.
- Conducted Research Project on “Cost Management” for Technoheat Pvt. Ltd. to suggest cost reduction measures to be implemented at manufacturing plant of the company.
- Conducted Research Project on “Identification of Potential for car accessories in Pune city” for Technex Technologies & Industrial Co.
- Five more funded corporate research projects and consultancy projects are conducted.